



LOCATION
Waldorf

WORK AREA
Sales

EXPECTED TRAVEL
0 - 10%

CAREER STATUS
Student

EMPLOYMENT TYPE
Limited Full Time

CONTACT
Recruiting Hotline: +49 6227 7-48599

ADDITIONAL INFORMATION

REQUISITION ID
232231

Intern (f/m/d): Business Development/Project Management - Digital Supply Chain & IoT

SAP's vision is to help the world run better and improve people's lives. As the cloud company powered by SAP HANA®, SAP is a market leader in enterprise application software, helping companies of all sizes and industries run better. SAP empowers people and organizations to work together more efficiently and use business insight more effectively. SAP applications and services enable our customers to operate profitably, adapt continuously, and grow sustainably. At SAP, we believe in the power of collaboration and empower our employees to perform at their best in an environment that encourages free and open expression of ideas. You'll work alongside creative thinkers who share your interests, while turning big ideas into reality for our customers. With innovative job training, mentors to help you grow, and the flexibility to balance your work and personal life, you'll be able to get more out of your career. It's no wonder that some of the sharpest minds from around the world are working for a company that is consistently recognized as a global top employer.

Now it's your turn to take the next step and help make the world Run Simple.

COMPANY DESCRIPTION

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EXPECTATIONS AND TASKS

- Supporting the team with demand generation activities, analyze sales territories, industry trends and competing solutions
- Composition of reference assets for internal and external usage as well as other sales assets
- Promotion, execution and review of our main sales events, especially generating follow-ups with our customers and milestone planning
- Help to create reports for forecasts and maintaining sales opportunities in our CRM system
- Coordination of regular meetings with external partners, customers and our internal partner managers as well as tracking of partner activities
- Supporting the team with deal review
- We look for an Intern/Working Student (f/m/d) who will be available for at least 6 months

EDUCATION AND QUALIFICATIONS / SKILLS AND COMPETENCIES

Student (f/m/d) at a university or a university of applied sciences

Studying preferably in the fields: Business Administration, International Business, Economics, Industrial Engineering, Business Informatics or Supply Chain Management

First contact to the area of IT through lectures or internships is a plus

Knowledge around Manufacturing and Supply Chain Management is a plus

Critical thinking, excellent research, and strong analytical skills with attention to detail

Ability to serve as a team player with excellent written and verbal communication skills

Ability to work independently and take initiative

Strong time management and organizational skills

Fluent in German and English is a must

Proficiency in the use of Microsoft Office (especially Excel and PowerPoint)

Then YOU are the right candidate for this position. We are looking forward to your application and getting to know you.

Your set of application documents should contain a cover letter, a resume in table form, school leaving certificates, certificate of enrollment, current university transcript of records, copies of any academic degrees already earned, and if available, references from former employers (including internships). Please describe as well your experience and skills in foreign languages and computer programs / programming languages.

#Internship #Praktikum #Germany #Deutschland #Student

WHAT YOU GET FROM US

Success is what you make it. At SAP, we help you make it your own.

A career at SAP can open many doors for you. If you're searching for a company that's dedicated to your ideas and individual growth, recognizes you for your unique contributions, fills you with a strong sense of purpose, and provides a fun, flexible and inclusive work environment – apply now..

SAP'S DIVERSITY COMMITMENT

To harness the power of innovation, SAP invests in the development of its diverse employees. We aspire to leverage the qualities and appreciate the unique competencies that each person brings to the company. SAP is committed to the principles of Equal Employment Opportunity and to providing reasonable accommodations to applicants with physical and/or mental disabilities. If you



are in need of accommodation or special assistance to navigate our website or to complete your application, please send an e-mail with your request to Recruiting Operations Team (Americas: Careers.NorthAmerica@sap.com or Careers.LatinAmerica@sap.com, APJ: Careers.APJ@sap.com, EMEA: Careers@sap.com). Successful candidates might be required to undergo a background verification with an external vendor.